

# Tailored Equipment Finance Solutions



As a subsidiary of the Rabobank Group, De Lage Landen provides equipment finance solutions to both Rabobank customers and businesses operating within the broader regional market. From trucks to computer equipment and from excavators to food processing equipment, De Lage Landen is able to offer a wide range of solutions to customers in rural Australia.

## Who is De Lage Landen?

De Lage Landen is a global provider of leasing and business finance solutions designed to help customers grow their market share, enhance profitability and achieve both their long and short-term strategic goals. With its global headquarters in the Netherlands, De Lage Landen is 100 per cent owned by Rabobank, one of the world's 25 largest financial institutions based on Tier 1 Capital. De Lage Landen has offices and joint venture companies in more than 35 countries worldwide and specialises in high-quality, asset-based financing, along with an array of commercial finance solutions.



## What we offer

We understand that in every business cash flow is vital, but so is having reliable and efficient equipment that gives your business the competitive edge. De Lage Landen can help you upgrade your business equipment, while preserving your cash flow, through a finance solution built around affordable regular payments.

De Lage Landen can fund a wide range of equipment for clients, offering:

- Diverse equipment finance solutions for business customers including chattel mortgage, hire purchase, finance lease, operating lease and rental
- Finance packages for both new and used equipment
- Structured repayments to match your business' seasonal cash flow
- Tailored vendor finance programs for leading manufacturers, distributors and dealers of capital equipment
- Floor-plan finance to help dealer partners manage their cash flow
- Retail finance to enable dealers of equipment to close more sales.

In short, we focus on equipment finance and nothing else. With this single-minded approach, we are able to deliver a fast, simple and affordable offering to fund the equipment needs of businesses in regional areas.

## How we work

We believe that listening to the individual needs of clients is key to tailoring a finance solution designed to meet their long-term objectives, as well as their immediate needs. With our proven track record and more than 40 years of experience in providing equipment finance, we have a genuine understanding of the needs of businesses across a wide range of industries. As a result, we can deliver innovative financing solutions customised to your business objectives, backed by a world-class reputation and supported by the strength of the Rabobank Group.

*For more information, visit [www.delagelanden.com](http://www.delagelanden.com) or contact your nearest Rabobank branch on 1300 30 30 33.*